NATIONAL ASSOCIATION of COUNTIES NACo | EDGE

BUILT BY COUNTIES
FOR COUNTIES



GIVE YOUR COUNTY ITS COMPETITIVE *EDGE* TODAY

NACo EDGE delivers **value-added, cost-cutting** solutions to counties by evaluating their needs and harnessing the collective buying power of 3,069 counties with a dedicated workforce of 3.6 million employees.

EDGE is owned by NACo, advised by county leaders and **100% focused** on advancing NACo's mission to strengthen America's Counties.

Enriching the lives of
3.6 Million
county employees

Leveraging the power of
$740 Billion
in aggregate county spend

Scan QR Code

PEOPLE
Solutions that support the people who serve our local communities

PURCHASING
Smart, easy, and transparent procurement that drives better outcomes for counties

PERFORMANCE
Tools and insights that help counties operate at their best for taxpayers and stakeholders

NACo | EDGE

Public Promise Insurance & Public Promise Procurement Are Wholly-Owned By NACo

PEOPLE

Nationwide

NACo's Deferred Compensation Program, administered by Nationwide for over 40 years, is focused on retirement outcomes and continues to develop needed solutions such as the Protected Retirement Solutions with national oversight by county officials.

$31+ Billion
saved by county employees for their retirement

1.6 Million
county employees saving for retirement

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PEOPLE

Public Promise Insurance

Powered by NACo

NACo Public Promise Insurance provides a platform of employee benefits solutions including voluntary benefits, student debt relief, and the NACo Pharmacy Benefits Management (PBM) Coalition, all built exclusively for public sector agencies, their employees and families.

$75+ Million
projected savings for 126,000+ participants

20% Savings
on average for prescription costs

Chris Blanchette
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PURCHASING

Public Promise Procurement

Powered by NACo

NACo Public Promise Procurement provides counties with cost-effective, efficient purchasing contract vehicles. The unique Lead Public Agency (LPA) and peer-vetted model provides a fully transparent and competitive process to access best-in-class suppliers.

90,000+
public agencies benefit from leveraged spending

$740+ Billion
aggregate buying power of counties

Anthony Chapman
Program Director
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PEOPLE

NACo High Performance Leadership Academy

The NACo High Performance Leadership Academy is a virtual 10-week program with proven outcomes equipping frontline county professionals with practical leadership skills. The NACo HPLA training, led by our partners at the Professional Development Academy, prepares county leaders for success.

15,000+
supervisors trained in advanced leadership

100%
fully virtual cohort course delivery

Paul Terragno
Program Director
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PERFORMANCE

three+one®

cashVest® by three+one® uses your county's own financial data, not opinions, to stress-test and generate actionable insights so that you know when, and for how long, your cash can be invested and put to work generating additional sources of revenue not correlated to taxes & fees.

$5+ Billion
new income & savings for public entities

73% More Cash
put to work generating additional income

Craig Holmes
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PERFORMANCE

ClearGov®

Budget better.

ClearGov® is a budget management cycle software that helps counties streamline the annual budgeting process with better planning and communication while empowering county departments and officials to make informed fiscal decisions with transparency.

$30 Billion
annual budget dollars managed more efficiently

25 Million
taxpayers have better financial transparency

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PEOPLE

Mental Health FIRST AID

from NATIONAL COUNCIL FOR MENTAL WELLBEING

Mental Health First Aid trains the county workforce to aid in early recognition of mental health challenges. With proven outcomes, it creates a culture of care and mitigates mental health illness impacts on the work environment.

$1 Trillion
in productivity-loss potentially mitigated

Nearly 1 in 3
people live with mental health illness

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